

Caroline E. Schiavo

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WORK EXPERIENCE

Sustainable Development Africa

Fundraising Consultant — April 2025 – Present

- Serve as a pro bono fundraising consultant for an emerging climate nonprofit to advance three core pillars: climate-resilient livelihoods, inclusive governance, and social innovation and economic resilience.
- Identify fundraising opportunities, contribute to grant writing, and shape a sustainable long-term fundraising strategy.

Clean Air Task Force (CATF)

Senior Associate, Foundation Giving — July 2024 – April 2025

- Supported a portfolio of global foundation grants to expand partnerships.
- Served as a subject matter expert for U.S. advocacy, land systems, infrastructure, energy innovation in Africa, advanced nuclear, and general support funding priorities.
- Crafted impactful grant proposals, letters of inquiry, concept notes, reports, and funder newsletters.
- Cultivated prospects through program integration, budget monitoring, and event engagement.

Environmental Defense Fund (EDF)

Principal Gifts Coordinator — January 2022 – July 2024

- Orchestrated moves management across portfolios, led trainings, utilized CRM systems, and performed research.
- Jointly managed 5-figure plus individual gifts and conducted operational responsibilities.
- Stewarded donors by drafting talking points, proposals, reports, and communications.
- Liaised with 501(c)4 EDF Action to oversee donor pipeline, craft membership updates, and ensure compliance.

Columbia University

Associate Instructor — September – December 2024; January – May 2023

- Taught a dual-language course on the Global Challenges and the Common Good for the Nonprofit Management program in partnership with Sciences Po and a course on Leadership and Management of Nonprofits.

YWCA Union County

Development and Marketing Coordinator — September 2020 – December 2021

- Planned fundraising events, liaised with vendors, gathered donations, and developed campaign initiatives.
- Managed social media, wrote communications, handled community relations, and created annual report material.

LEADERSHIP EXPERIENCE

Environmental Defense Fund, Development Inclusion Working Group, Member — January 2023 – July 2024

- Supported the implementation of the Development Inclusion Action Plan and helped build a more diverse, equitable, and inclusive work culture.

University of Richmond

Westhampton College Distinguished Leadership Award — March 2020

- Presented to 15 seniors who have significantly served the community.

Westhampton College Government Association

Chair of Academic Affairs and Student Affairs Senator — April 2018 – April 2020

- Represented curriculum recommendations, provided access and equity, and liaised with faculty.
- Advocated for students to pursue their passions by sharing their voices to make a positive impact in the community.

EDUCATION

Columbia University — August 2022

- Master of Science, Nonprofit Management from the School of Professional Studies

University of Richmond — May 2020

- Bachelor of Arts, Political Science, and minor in Healthcare Studies